

# Diagnosis...Check! Treatment Plan...Check! Paid For Dentistry...Check!

If you've ever experienced the myriad of excuses when attempting financial arrangements for your patients, you know the frustrations! In this "hands-on" training, I will help your office design appropriate financial arrangement guidelines taking into consideration 3<sup>rd</sup> party financing, insurance reimbursement, and those wonderful cash paying patients. We will uncover the mysteries surrounding this complex issue as well as designing "fool proof" financial guidelines.



## Key Topics:

- Presenting the fee
- Designing "patient friendly" treatment plans
- Making mistake proof financial arrangements
- Fool proof financial guidelines
- Inform before you perform
- Creating a total team effort

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