

Laci L. Phillips

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Member: Speaking Consulting Network since 2004

Member: ADMC (Academy of Dental Management Consultants) since 2007

SUBJECTS

Chartless Vs. Paperless

Practice Management Programs

Digital Imaging Systems

Administrative Programs & Technology

Dental Billing & Coding Strategies

Team Building

Electronic Notes

Communication

Microsoft Office Products

Honorarium: \$3500 full day (or 2 half days) plus travel. \$2550 ½ day plus travel. Sponsorship available

NUMBER YEARS SPEAKING: 6

2003-2009 MEETINGS:

- Emmott On Technology 2 Day Hands on Training Course (2003, 2004, 2005)
- Speaking Consulting Network (2005, 2008, 2009)
- Paperless Technologies Training Sessions Nationwide (2005,2006,2007)
- Cross Country Education Seminars (2007, 2008, 2009)
- Kodak User Meeting (November 2008, February 2009)
- SCN Sun Fun Seminar (February 2009)
- Thomas P. Hinman Dental Meeting (March 2009)
- Rocky Mountain Dental Society (2010)

Speaking Engagements 2009: 33

COURSE DESCRIPTION:

Ms. Phillips presents seminars on a variety of topics such as:

Hi Tech...The Fast Lane to Easy Street

This course is designed for the dental team. Do you have the technology knowledge in the office? Does everyone come and ask you how to use the equipment & software? When something goes down, does everyone look to you?

Let's spend a few of hours together examining and discussing the latest and greatest technology on the market. We will look at dental as well as office and administrative technology and software. Increase your knowledge so you can be the technology guru in your office.

The Great Paper Debate, Chartless Vs. Paperless

Are you Paperless or are you Chartless? Do you really know the difference?

Life in a dental office can be confusing right now with everyone talking about going electronic. Learn the difference between these two buzz words, chartless & paperless.

Learn why and how our government is involved. Examine software programs, both dental and administrative and learn how to successfully implement both.



IT happens! How to Design, Budget & Use Your Office Technology

No matter what phase of dentistry you are currently in; the task of designing an IT friendly practice atmosphere can pose a challenge. Discover the difference between hardware and software regarding its potential to run your practice efficiently. From cables to wireless, Laci will plug you in on the bonus features with IT that make practicing dentistry fun. With an action plan for financing and budget goals you discover where you want to be and where you should be. You will leave this program with your own mini technology assessment to assist you in your journey of technology design.

Is it the Green Paper or the Purple? Where do I put my electronic Notes?

Keeping your team on the same page

Deciding to go chartless or paperless can be daunting enough. Knowing how to get there is a whole new story. One of the first steps is learning to put your notes in the computer system instead of on paper. Learn where to put notes for appointments, where do insurance notes, plan notes and financial notes go. What is the difference between procedure notes and clinical notes? Where do we find insurance narratives in our electronic notes and how do we send them electronically.

Hi Tech Communications in a World of Numbers and Lights

Are you still trying to figure out which number to press with what color to let your Dr know you need them in room 3? Learn the latest and the greatest in office communications. We will examine how to communicate with your patients and how to communicate with each other. Learn your communication style as well as how to identify other peoples style of communication and use this knowledge in case presentation as well as conflict resolution in the work place.

Dental Billing & Coding Strategies That Work!!!

Define key communication techniques you need to use with the patient and insurance companies. Outline how insurance companies work and how to use that knowledge to prevent denials and get paid faster. Identify common coding and documentation errors that can be causing revenue loss. Learn how to head off legal and malpractice issues by properly charting and using the SOAP method for documentation.

PROFESSIONAL BACKGROUND:

While going to college in southern New Mexico to pursue a life of communications, Laci was introduced to her first job in the dental industry as a chair side assistant. Now, 16 years later, she is communicating more than ever through Banta Consulting Group as a dynamic speaker and a technology consultant.

Her experience in the dental office as a chair side assistant up through the ranks as an office administrator enable Laci to connect with her audience and her clients. As a staff and software trainer and a team builder, Laci has an effective way of teaching the entire team how to move in the same direction, while working as an individual.

Through Banta Consulting, Laci provides her expertise to dental practices, both large and small, across the country and internationally. Laci has also written columns for **Dental Office, Hygienetown, Docs of Dentistry & American Dental Assistants Association.**

As National Sales Director of Paperless Technologies, Laci learned not only the benefits to going electronic, but how to implement this task.

Laci Phillips is a practice management consultant and speaker for Banta Consulting, Inc. of Grain Valley, MO. Her dental career has spanned 17 years including chair side dental assisting, practices administration, technology transition coaching, and speaking. Her consulting emphasis is helping dental teams integrate technology in their practices. She has worked with dentists around the country. Laci lives in Phoenix, Arizona with her husband and two children.

